



NATO UNCLASSIFIED

**Acquisition Directorate**

svn.schumacher@ncia.nato.int  
NATO HQ, Boulevard Léopold III  
B-1110 Brussels, Belgium  
Telephone: +32 (0)2 707 8576

NCIA/ACQ/2018/1853  
22 November 2018

To: Distribution List

Subject: **CORRIGENDUM - Notification of Intent to Invite Bids**  
**Provision of Passive Network Structured Cabling for the Extension**  
**to the NCI Agency Building in The Hague, The Netherlands**  
**IFB-CO-14913-AIH**

References: A. NCIA/ACQ/2018/1827 dated 20 November 2018

1. The subject Notification of Intent to Invite Bids (NOI) issued under reference A contained a clerical error in the reference of the anticipated Invitation for Bids which is hereby corrected to read **IFB-CO-14913-AIH**.
2. Attached to this letter is the amended version of the NOI.
3. Notwithstanding the above, any nominations that have been, or may be submitted under the erroneous reference (IFB-CO-14913-FGFS) will also be accepted by NCI Agency.
4. Please note that the closing date of this NOI remains unchanged at **30 November 2018**.

ON BEHALF OF THE DIRECTOR OF ACQUISITION:

A handwritten signature in blue ink, appearing to read 'S. Schumacher', with a checkmark at the end.

Sven Schumacher  
Senior Contracting Officer

Attachment(s):  
Notification of Intent to Invite Bids – IFB-CO-14913-AIH

Distribution List:  
as per NOI



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NCIA/ACQ/2018/1827  
20 November 2018

**Notification Of Intent to Invite Bids**

**Provision of Passive Network Structured Cabling for the Extension to the NCI Agency Building in The Hague, The Netherlands**

**IFB-CO-14913-AIH**

Estimated Value: EUR 1,000,000

This NOI concerns the provision of a Structured Cabling System, also referred to as the Passive Network Infrastructure (PNWI) into specialised technical areas in the new extension to the NCI Agency building in The Hague (The Netherlands). The horizontal and vertical Structured Cabling System (PNWI) provided during building construction shall be complemented by the specific Structured Cabling needs (PNWI) provided to the special areas of the Main Equipment Room (MER - a small datacentre) and the Laboratories which are in the scope of the IFB. Successful implementation of the new Structured Cabling System (PNWI) and its integration with the existing cabling system requires certified installers who can provide long term warranty and maintenance of the installation.

The formal Invitation for Bid (IFB) is planned to be issued **by 30 November 2018** with an anticipated Contract Award **by 21 December 2018**.

It is planned to issue the IFB in accordance with the Basic Ordering Agreement (BOA) Plus procedures, thus allowing for a bid closing date approximately two weeks after issuance of the IFB.

**NCI Agency Point of Contact**

Sven Schumacher

E-mail: [sven.schumacher@ncia.nato.int](mailto:sven.schumacher@ncia.nato.int)



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To: Distribution List

Subject: **Notification of Intent to Invite Bids**

**Provision of Passive Network Structured Cabling for the Extension to the NCI Agency Building in The Hague, The Netherlands**

**IFB-CO-14913-AIH**

References: A. AC/4-D/2261 (1996 Edition)  
B. AC/4-D(2002)002 (Final) dated 24 June 2002

1. The NCI Agency, as the Host Nation, hereby gives notice of its intent to issue an Invitation for Bid (IFB) for the provision of passive network structured cabling for the extension to its existing building in The Hague, The Netherlands.
2. Attached to this letter at Annex A is a summary of the requirements. These requirements are being refined and will be included in further detail as part of the Invitation for Bid.
3. The reference for the Invitation for Bid will be **IFB-CO-14913-AIH**, and all correspondence concerning this IFB should reference this number.
4. For the purpose of planning, the estimated cost for the services and deliverables included within the scope of the intended contract is approximately EUR 1,000,000.
5. The successful bid pursuant to the IFB will be that bid which is the lowest price and technically compliant in accordance with the evaluation criteria prescribed in the IFB.
6. It is planned to award a single firm-fixed price contract for the entire scope of work. No partial bidding will be accepted.
7. The NCI Agency will use the Basic Ordering Agreement (BOA) Plus bidding procedures. Attached to this letter at Annex B is a list of potential bidders that may be able to provide the services and equipment required for this project. This list was compiled from the companies that have an active BOA with the Agency.
8. The BOA Plus procedures allow National Responsible Authorities to nominate eligible bidders in addition to the companies identified at Annex B. Any such nominations for companies that do not have an active BOA should come from the National Authorities via their Delegation/Mission to NATO, who will provide the requisite Declaration of Eligibility (DoE). Upon receipt of the DoE, the NCI Agency Contracting Officer will add the company to the Bidders List.
9. National Responsible Authorities are kindly requested to provide a list to the NCI Agency with Declarations of Eligibility, not later than **30 November 2018**, of qualified and certified companies which may be interested in receiving an Invitation for Bid for this project. The Declarations of Eligibility should include the following information for each of the nominated firms: **Company Name, Point of Contact, Telephone number and E-mail address**. This information is critical to enable prompt and accurate communication with prospective bidders and should be sent to the following address:

NATO Communications and Information Agency  
NATO HQ Boulevard Leopold III  
B-1110 Brussels, Belgium  
Attention: Sven Schumacher – Senior Contracting Officer  
e-mail: [sven.schumacher@ncia.nato.int](mailto:sven.schumacher@ncia.nato.int)

10. Please note that requests for participation in this competition received directly from individual companies cannot be considered, unless they hold a valid BOA with the NCI Agency.
11. The IFB is planned to be issued by 30 November 2018, with an anticipated Bid Closing Date approximately two weeks after issuance and expected Contract Award by 21 December 2018.
12. Bidders will be required to declare a bid validity of twelve (12) months from closing date for receipt of bids, supported by a bid guarantee of €50,000 (fifty thousand euros). If the selection and award procedure exceed the bid closing date by more than twelve (12) months, companies may be requested to extend the validity of their bids and the Bid Guarantee accordingly. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.
13. The National Authorities are advised that the IFB package will be NATO UNCLASSIFIED.
14. The successful bidder may be required to handle and store classified information up to the level of "NATO SECRET". In addition, execution of the proposed contract may require unescorted access and work of contractor personnel at NATO Class II security areas, and in accordance with C-M(2002)49, NATO Security Policy, personnel of the winning bidder will be required to hold individual security clearances of "NATO SECRET". Only companies maintaining such cleared facilities and the appropriate personnel clearances will be able to perform the resulting contract.
15. Please note that it is anticipated that the IFB will contain provisions requiring bidders to clearly demonstrate in their bid their technical capability and years of relevant experience in the field of cabling installation services to ensure bids are received from qualified companies.
16. The NCI Agency point of contact for all information concerning this IFB is Sven Schumacher, Senior Contracting Officer, [sven.schumacher@ncia.nato.int](mailto:sven.schumacher@ncia.nato.int).
17. Your assistance in this procurement is greatly appreciated.

ON BEHALF OF THE DIRECTOR OF ACQUISITION:



Sven Schumacher  
Senior Contracting Officer

Attachment(s):

Annex A – Summary of the Requirements

Annex B – Initial List of Bidders

## Distribution List

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**All NATEXs**

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NATO Office of Resources, Management and Implementation Branch – Attn:  
Deputy Branch Chief

Director, NATO HQ C3 Staff, Attn: Executive Co-ordinator

SACTREPEUR, Attn: Infrastructure Assistant

**Strategic Commands**

HQ SACT Attn: R&D Contracting Office

ACO Liaison Office

**NCI Agency**

DACQ (Mr. Peter Scaruppe)  
DACQ CAB Administrator (Ms. Marie-Louis Le Bourlot)  
ACQ/Chief of Contracts (Mr. Alain Courtois)  
ACQ/Principal Contracting Officer (Mr. Giacomo Piliego)  
ACQ/ILS (Mr. Richard Proietto)  
GS/ Head of General Services (Mr. Christopher Rose)  
GS/ Head Facility Management & Planning (Mr. Patrick Pascal)  
SStrat/ Chief Service Strategy and Innovation (Mr. Peter Lenk)  
SStrat Innovation PM (Mr. Robert Jensen)  
CES TL (Mr. Martin Spicer)  
SStrat-NLO (Mr. Xavier Desfougeres + Ms. Vanessa Briers)  
ACO Liaison Office (Ms. Kirsten Lund)  
Registry (for distribution)

## **Annex A – Summary of the Requirements**

### **IFB-CO-14913-AIH**

#### **Provision of Passive Network Structured Cabling for the Extension to the NCI Agency Building in The Hague, The Netherlands**

The present requirement concerns the provision of a Structured Cabling System, also referred to as the Passive Network Infrastructure (PNWI) into specialised technical areas in the new extension to the NCI Agency building in The Hague (The Netherlands). The horizontal and vertical Structured Cabling System (PNWI) provided during building construction shall be complemented by the specific Structured Cabling needs (PNWI) provided to the special areas of the Main Equipment Room (MER - a small datacentre) and the Laboratories which are in the scope of the IFB. Successful implementation of the new Structured Cabling System (PNWI) and its integration with the existing cabling system requires certified installers who can provide long term warranty and maintenance of the installation.



**Annex B – Initial List of Bidders**  
**IFB-CO-14913-AIH**





## IFB-CO-14913-AIH Bidders List

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<i>Country</i>	<i>Vendor</i>
<b>BELGIUM</b>	Avaya Inc. Brevco Services S.C.S. Computacenter NV Computer Sciences Corporation Damovo Belgium NV/SA Gillam-FEI NextiraOne Simac ICT Belgium Telindus NV Thales S.A. UNIFY COMMUNICATIONS Verizon Terremark NV
<b>BULGARIA</b>	Telelink EAD
<b>CANADA</b>	General Dynamics Canada Ltd. Network Innovations Inc. Norsat International Inc.
<b>CROATIA</b>	KING ICT d.o.o
<b>CZECH REPUBLIC</b>	SITEL, spol. s r.o.
<b>DENMARK</b>	Danoffice ApS SAAB Danmark A/S
<b>FRANCE</b>	Airbus Defence and Space SAS INEO Defense MARLINK SAS
<b>GERMANY</b>	FREQUENTIS Deutschland GmbH KB Impuls Service GmbH T-Systems International GmbH XORTEC GmbH
<b>GREECE</b>	Info-Quest SA
<b>HUNGARY</b>	Honvédelmi Minisztérium Elektronikai, Logisztikai és Vagyonkezelő zrt.
<b>ITALY</b>	Italtel NA.EL. SRL
<b>LATVIA</b>	SIA Fima
<b>NETHERLANDS</b>	Global Crossing Tucana Telecom B.V.



## IFB-CO-14913-AIH Bidders List

November 20, 2018 3:32 PM

Country	Vendor
<b>NORWAY</b>	3D perception AS Airbus Defence and Space AS previously Astrium Services Enterprises Zenitel Norway AS
<b>POLAND</b>	Produx S.A. QUMAK S.A. (joint-stock company) S&T Services Polska Sp. z o.o. Zbar Phu Mariusz Popena
<b>PORTUGAL</b>	VIATEL - TECNOLOGIA DE COMUNICAÇÕES S.A
<b>ROMANIA</b>	ATOS Convergence Creators SRL Romsys SRL UTI Grup S.A.
<b>SLOVAKIA</b>	Aliter Technologies a.s
<b>SPAIN</b>	Indra Sistemas S.A.
<b>TURKEY</b>	E+M Elektrik Sistem Hizmetleri Ltd. Sti. Kuanta Insaat Taahhut Elektronik Turizm Suta Insaat ve Muhendislik Sirketi
<b>UNITED KINGDOM</b>	Airbus DS Limited GGR Communications Ltd UK Voice Concepts Ltd.
<b>UNITED STATES</b>	ALTIMA GROUP INTERNATIONAL, INC. (AGI) AT&T Government Solutions, Inc. Affigent, LLC BAE Systems Information Solutions Inc. DRS Technical Services, Inc. EMW, Inc. Honeywell Technology Solutions Inc. Hyperion, Inc. ManTech International Corporation Mutual Telecom Services Inc. d/b/a BlackBox Network Services Government Solution Pegasus Professional Services LLC PlanIT Group LLC Presidio Networked Solutions, Inc Strategic Operational Solutions, Inc URS Federal Services International Inc UXB Defense, Inc Vykin Corporation
<b>Total :</b>	<b>70</b>