



HELLENIC MANUFACTURERS OF DEFENCE MATERIAL ASSOCIATION

BRIEF SEKPY PROFILE

SEKPY at a Glance



- The non-profit association of Hellenic Defence Manufacturers
- Established: 1982
- Mission
 - Support and Promote the interests of its members in the domestic and international market
 - Advise the Hellenic Authorities on Defence Industrial and Research & Technology policy
- Members: over 145 companies, mainly SMEs
- Total members' employees: > 12.000

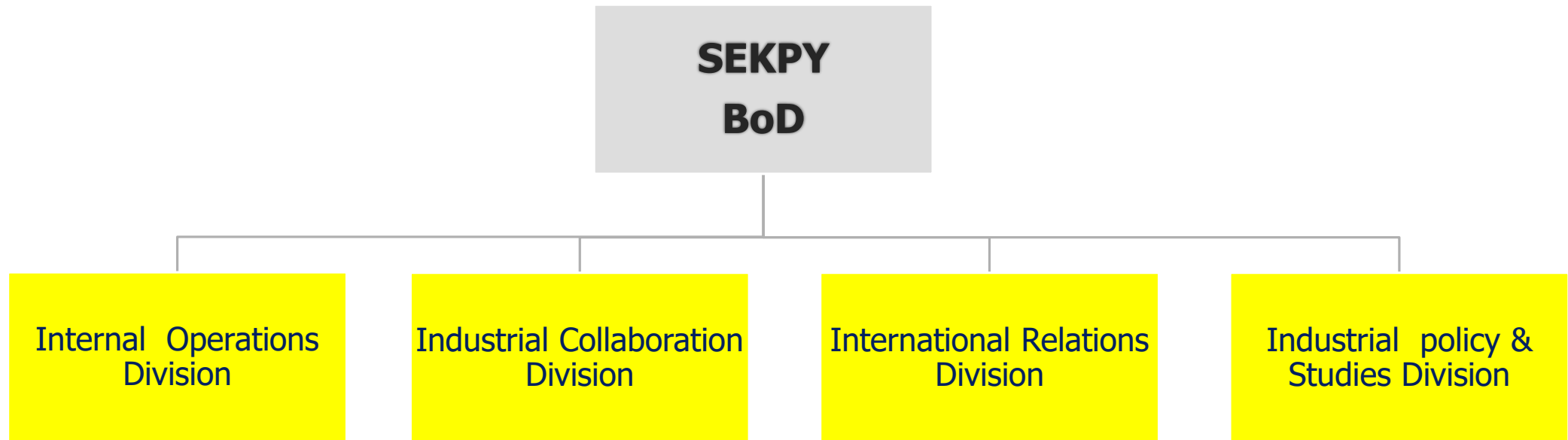
SEKPY's Activities ⁽ⁱ⁾

- Provide recommendations to the MoD and other Governmental Authorities regarding the national strategy for the development of the Hellenic defense industry.
- Participate in the formulation and implementation of national policy regarding Procurements, Offsets, Industrial Participation and R&D in the defense sector.
- Secure domestic industry participation in armaments and defense R&D programs.
- Collaborate with corresponding associations worldwide aiming at the promotion of joint industrial collaboration projects.
- Represent Hellenic defense industry in national and international conferences.


SEKPY's Activities ⁽ⁱⁱ⁾

- Perform specialized studies related to defense industry issues.
- Support the Promotion of Hellenic defense products and services to the international market.
- Brief its members on the developments of the Hellenic and international defense environment.
- Support its members on their core business and their cooperation with the Hellenic MoD.
- Organize conferences, seminars and work-shops.
- Assist foreign industries, interested to pursue business cooperation in the domestic defense market.

Organization Chart



Main Activities of Members



Ammunition and Explosives	Aerospace and Repairs
Arms and Weapon Systems	Shipbuilding and Ship-Repairing
Military and Armor Vehicles	Metal Works and Precision Machining
Communication, Electronic, Electro-Optic Equipment and C4I Systems	Spare Parts, Repair and Upgrade Services for Defense Systems
NBC Protection, Uniforms, Accessories, other	Software Development for Military Applications
Simulation and Training	Energy Systems, Physical Security
Mobile Field Hospitals, Field Kitchens, Field Bakeries etc.	

Members Added Value



Capabilities

- Vast Experience
- Skilled Personnel
- Excellent Quality
- Efficient Management

Competitiveness

- Cost Effective Products and Services
- Low Production Cost
- Fast Adaptability

Effectiveness

- Partnership Culture
- Flexibility
- Expertise in domestic legislation & procedures



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